

**BFC - SUPPLY CHAIN**

# SOLUTIONS

Let BFC show you how we can improve your warehouse operations. **See the difference!** We worked with BiRite Foodservice to implement our complete WMS system; TruckBuilder® with Dakota Voice for selection.

## OBJECTIVES

- Improve order accuracy
- Increase productivity and throughput
- Reduce employee training time
- Reduce operating costs
- Increase customer satisfaction
- Increase loyalty
- Increase profitability

## RESULTS

- Order accuracy improved by over 90% following implementation
- Missed picks dropped to nearly zero
- Training time dropped from two weeks to a matter of hours
- Improved customer service
- Improved sales staff satisfaction

## MEDIA

For the full story, visit [www.bfcassociates.com](http://www.bfcassociates.com) and click on videos to learn more about BiRite Foodservice's experience. Let us show you how we can improve your warehouse operations.

## BIRITE FOODSERVICE

**Location:** Brisbane, CA  
**Industry:** Foodservice Distribution  
**Contact:** Nathan Barulich

“ I always assumed that the return on investment would take a couple of years, but we are already saving money every time. Plus, it enhances our image with our customers! ”

- *Nathan Barulich*

## CONTACT BFC

Want to learn more? Contact us.

**SAM FLANNERY**

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**BiRITE**  
FOODSERVICE DISTRIBUTORS

**BFC**  
ASSOCIATES

**BFC - SUPPLY CHAIN**

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Let BFC show you how we can improve your warehouse operations. **See the difference!** We worked with Halsey Foodservice to implement our complete WMS system; TruckBuilder® with Dakota Voice for selection.

## OBJECTIVES

- Improve Inventory accuracy
- Increase Productivity
- Reduce Operating Costs
- Decrease Loader Time
- Increase Customer Service Levels

## RESULTS

- Reduced Pick Errors from 1-1000 to 1-11,000
- Increased Selector Productivity, Reducing Night Shift from 22 to 15
- Saved Thousands of Dollars per week on reduced replenishment time
- Improved Receiving
- The Code Dating Capabilities have eliminated hours of extra time
- Improved Customer Satisfaction
- Improved Sales Staff Satisfaction

## MEDIA

Visit [www.bfcassociates.com](http://www.bfcassociates.com) to see a Video Interview and to learn more.

## HALSEY FOODSERVICE

**Location:** Madison, AL  
**Industry:** Foodservice Distribution  
**Contact:** Steve Neeley

“ The system is better than I thought it would be, it has far exceeded my expectations! ”

- Steve Neeley

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Let BFC show you how we can improve your warehouse operations. **See the difference!** We worked with Jordano's Foodservice to implement our complete WMS system; TruckBuilder® with Dakota Voice for selection.

## OBJECTIVES

- Reduce selection errors
- Increase productivity
- Reduce operating costs
- Decrease loader time
- Increase customer service

## RESULTS

- Reduced pick errors from 1-1000 to 1-12000 overall 2011 year to date
- Reduced the number of selectors from 30 to 17 with the same case load
- Eliminated checkers
- Improved customer satisfaction
- Improved sales staff satisfaction

## MEDIA

Visit [www.bfcassociates.com](http://www.bfcassociates.com) to see the complete video interview with Dennis.

## JORDANO'S FOODSERVICE

**Location:** Santa Barbara, CA  
**Industry:** Foodservice Distribution  
**Contact:** Dennis Merchant

“ BFC reduced the number of selectors from 30 to 17, eliminated 2 checkers and improved mispicks from 1-1,000 to 1-12,000! ”

- Dennis Merchant

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Let BFC show you how we can improve your warehouse operations. **See the difference!** We worked with M.J. Kellner to implement our complete WMS system; InBound Processes and TruckBuilder® with Dakota Voice for selection.

## OBJECTIVES

- Facilitate a Move to a New Facility
- Improve Inventory Accuracy
- Increase Productivity
- Reduce Operating Costs
- Decrease Loader Time
- Increase Customer Service Levels

## RESULTS

- Moved In with No Customer Service Issues
- Reduced Pick Errors from 1-700 to 1-9,000 overall and some selectors to 1 – 35,000
- Increased Selector Productivity from 80 cases per hour in the old facility to 190 cases per hour in the new facility
- Double Digit Increases in Business the last 3 years without an Increase in Staff
- Eliminated Yearend Inventory Adjustments
- Improved Customer Satisfaction
- Improved Sales Staff Satisfaction

## MEDIA

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## M.J. KELLNER

**Location:** Springfield, IL  
**Industry:** Foodservice Distribution  
**Contact:** Dave Rikas

“ We had double digit increases in business for the last 3 years and reduced our staff which we can tie directly to the WMS! ”

- Dave Rikas

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